



**SUNBELT<sup>®</sup>**  
**BUSINESS**  
**BROKERS**  
of SOUTH FLORIDA

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## Prospective Buyer Confidential Questionnaire

In order to identify your wants and better serve your needs, Sunbelt Business brokers of South Florida evaluates all prospective buyers. Please complete this form and return it to the attention of your Sunbelt Broker at the address below. Your information will be held in the strictest confidence and there is no obligation. This is not a contract.

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Mr/Mrs/Ms \_\_\_\_\_ Date of Birth \_\_\_\_/\_\_\_\_/\_\_\_\_ U S Citizen? \_\_\_\_  
Last First Init. Month Day Year

Address; \_\_\_\_\_ Marital Status: \_\_\_\_ Single \_\_\_\_ Married \_\_\_\_ Divorced  
City, State, Zip: \_\_\_\_\_ Spouse Name: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
E-mail Address \_\_\_\_\_ Drivers License No. \_\_\_\_\_

### BACKGROUND:

Education: (Circle the highest grade completed) High School 1 2 3 4 College 1 2 3 4 Major \_\_\_\_\_

Other Education: \_\_\_\_\_

Business History: \_\_\_\_\_

What is your strongest aptitude? \_\_\_\_ Sales \_\_\_\_ Marketing \_\_\_\_ Accounting \_\_\_\_ Administration

If your spouse or another individual will be involved in the business, what is their background? \_\_\_\_\_

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### FINANCIAL:

What amount of income do you expect the business to generate to you after debt service? \_\_\_\_\_

Amount available for down payment \_\_\_\_\_ Do you have a source of financing? \_\_\_\_\_

What is your net worth? \_\_\_\_\_ Have you ever declared bankruptcy? \_\_\_\_\_

### GENERAL:

Have you ever owned your own business? \_\_\_\_ Do you plan to operate this business yourself? \_\_\_\_\_

Do you have a preference as to area or city where you would like the business located? \_\_\_\_\_

Assuming we identify a business you would like to purchase, when could you take possession? \_\_\_\_\_

Please give us any other information you feel would be useful for us to better assist you with your search:

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